



Call For Proposals

6th Annual Conference and Exhibition

“Business Transformation in the Cloud”

San Francisco CA, June 04, 2014
Conference Website at www.cloudslam.org

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Theme and goals of the conference

This year's Cloud Slam explores how cloud can facilitate business transformation with key success metrics focussing on increased productivity, higher efficiency, better regulatory compliance and ultimate customer satisfaction.

Conference Topics

1) Cloud Advocacy and Assurance

Average cloud adoption rate is above 60% across many enterprises, however the other 40% still want a few of their concerns to be addressed. Typical questions, that we'll try to answer are below:

- What is cloud is and how best is it to use based on individual business needs, justifying when to use the cloud;
- How to address concerns of terms and conditions of service. Developing an agreement template to act as a guideline for Cloud agreements.
- Is cloud a new bubble or here to stay. Where is the future of cloud?
- What should an organisation keep in house and what should it put on the cloud?
- What is the status of the Cloud in relation to the NSA scandal?
- There is a tradition to consider that core applications have to run internally, usually on high-end machines. How has that changed in the recent years? Who are the businesses that started migrating them to the cloud and who are the ones that are still reluctant?
- What are compelling business and customer use cases for cloud?

- How to change the chip from using on premise solutions to cloud solutions?
- What is hybrid cloud computing? Why hybrid cloud computing? How do you deploy it?
- What is market adaptation and size of different kinds of cloud?
- What is the main driver for cloud computing - cost or agility?
- How to address uncertain demand and unified licensing?
- How to deal with bad internal infrastructure and lack of competent client IT support?
- What are mitigation strategies for cloud provider dissolution?
- Barriers for change from traditional IT model to the new cloud based IT model
- What are the key issues that customers have, when migrating to cloud solutions
- Effective migration and transition strategies to cloud based services (IaaS, PaaS, SaaS);
- Historical deployment success rates of cloud vs. on premise software for particular categories of software (i.e. CRM, HCM, etc.)
- How is the education gap being addressed between businesses and cloud providers? How is a lack of broadband access impacting adoption of the cloud?

2) Governance, security and compliance

Trust is good, but certainty should be demonstrated. This track will highlight cloud security breakthroughs in all aspects on which enterprise is subject to regulatory bodies control. Attendees will take back actionable insights on cutting edge solutions from the forefront of cloud innovation:

- Centralized cloud governance model;
- Achieving service availability with higher security at a lower cost level;
- How security is built-in in cloud services;
- Enabling data integrity, privacy and security for integrations;
- Adopting cloud standards
- Security and protection of IP and sensitive data in the cloud;
- Making data available in reliable and secure way;
- Moving away from on-premise solution to the cloud;
- Getting high performance, while preserving security;
- Using big data to mitigate advanced persistent threats;
- With Cloud, as with any other maturing industry, approaching a phase of significant M&A, what can/should be done to protect the consumers of Cloud services?

3) Implementation and Management - Getting More Agile

This track will provide IT executives with best practices on successful operational models and architectural approaches, that provide flexibility to adjust budget and needs and help tackle following challenges:

Complexities of managing multiple clouds,

- Leveraging the power of mobility to increase workforce productivity
- Converging private and public clouds to facilitate interaction of both internal or external businesses,
- Migration, deployment & integration;
- Orchestration of workload and data among multi-vendor clouds to optimize performance, capacity and cost,
- Network brokerage for cloud,
- Rapid provisioning of resources without delay in response to changing business needs
- Integrating business apps in the cloud, meeting all performance and capacity needs
- Simplified migration application pools, used as hosted virtual desktop infrastructure,
- Organization of enterprise cloud apps and interoperability with Office 365 and Amazon Cloud,
- Building a secure and controlled environment for trusted and connected users, devices and apps, by developing a successful identity and access management strategy;
- How to incorporate cloud services into internal processes and operations (service desk, monitoring, change management, asset management);
- Deployment automation and system replication between public and private clouds

Industry experts will also share updates on advancement of disaster recovery and storage technology in cloud offerings, sharing data cloud to cloud, latest developments in management of email, unified communication, big data analytics, collaboration, easier application evolution and much more.

4) Optimization of Total Cost of Ownership, ROI and Overall Efficiency

Benefits of cloud adoption has become more obvious, when business owners could match investment to results, seeing significant improvement of IT and services at the same cost. The outcomes of such strategies will allow users to focus and invest more on lines of business that produce revenue. This track will showcase the following topics:

- Successful strategies to cut regular costs and making IT costs more transparent,
- Increase ROI for typical cloud deployments and adoptions,
- Grow your business staying agile.
- Optimization techniques for major vendors like AWS, Google, Salesforce, Oracle and many others.
- Taking advantage of cloud and mobility (anytime, anywhere access to critical information);
- Automation of provisioning - enterprise to enterprise,
- Facilitating ease of use and personalized/customized experience;
- Organization and availability of IT in a way, that solves everyday issues more efficiently;
- How cloud can increase productivity and engagement;
- Simplified management of cloud infrastructure, keeping IT up to date seamlessly and affordable;
- Optimizing bandwidth and VPN costs
- Unification of technology management and better alignment with lines of business;
- Increasing speed to new capabilities and time to implement;

5) Buying and Selling Cloud for Faster Growth and Higher Profitability

Whether you are a cloud provider, channel partner or corporate buyer who is looking on how to increase time to market for your product or services, sessions of this track will provide invaluable industry insights on following:

- How to introduce cloud services to your customers;
- How to convince non-it businesses about the advantages of cloud concepts
- How 'standard' as a service offerings can be developed. (too many times customer modifications are accommodated by sales, which creates complexity not only in delivery, but also ongoing support)
- Enterprise customer features most sought after from a cloud provider;
- New trends to monetize cloud;
- How do you sort through all the different cloud solutions to determine if the company is on-boarding the best (functionality and cost) products for the companies needs.
- Services currently on offer from cloud service providers (e.g. best cloud services for big data analysis etc);
- Handling service turn backs and vendor transition out;
- Which industry can cloud would best match (contribute)?

- Cloud spending patterns by industry and forecast
- Addressing the fears of potential customers and best ways to discover new customers.

6) Business Continuity and Resiliency

Loss or damage to critical infrastructure can significantly impact any business operations and might lead to unpredictable consequences and adverse financial ramifications. Cloud becomes an important part of organization's continuity plan, providing effective prevention and recovery from internal and external threats, while maintaining competitive advantage and value system integrity. Sessions in this track will give attendees actionable takeback on following topics:

- Available options on cloud backup, disaster recovery or business continuity;
- RaaS (Recovery as a Service) comparison analysis;
- Complete working framework to measure cloud IT and projects;
- Measuring the strategic key performance indicators in order to be in control;
- SLAs, High Availability and reversibility;
- 24/7 resource availability and collaboration with a global workforce;
- Strategies to mitigate vendor lock-in
- Operating cloud products offline

7) What's ahead?

In this track, we'll discuss the evolution of cloud, looking through our crystal ball, and make forecasts on future possibilities, expansion, growth, long-term vision of cloud, with these topics of interest in mind:

- Market segmentation and key trends/directional qualities of each of these segments;
- cloud services and the key areas/segments to watch;
- Status quo and future directions of PaaS and Cloud Services Brokerage Enablers. Are there any "big" players getting into this market?;
- Predictions in the battle of virtualized commodity hardware like VMware, EMC, VCE vs bare-metal camp like IBM and Oracle;
- Future trends to engage in now to gain competitive advantage;
- When can the industry guarantee zero down time

Contributions

Contributions by cloud computing users, industry experts, vendors, researchers, practitioners, scholars, consultants and local/regional authorities; are invited to address the general conference theme in divergent places, at different scales and in varied contexts. Contributions should aim to enrich the debate about roots, policies, and methods related to cloud computing. Contributions need to be clearly related to conference topics above.

Abstract Submission

Abstracts of no less than 250 and no more than 400 words should be submitted through online system at <http://cloudslam.org/> before 17.00pm ET April 11, 2014. Abstracts should clearly state the purpose and conclusions of the work to be described in the full paper and specifically outline the relation to one of the seven sub-themes. Abstracts should be written in English.

Timetable for Conference Papers

Deadline for abstract submission:	April 11th, 2014
Notification of acceptance:	April 21st, 2014
Paper Registration starts:	May 1st, 2014
Full paper submission:	June 1st, 2014
Paper Registration ends:	June 4th, 2014

Conference Date, Venue and Fees

Date	June 4th 2013
Venue:	San Francisco, California
Fees:	USD \$399.00 (Speakers get free access) Full access to Conference Sessions, Keynotes, Lunch and Reception

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Conference Media partners

Bloomberg Businessweek

Businessweek was first published in September 1929, only weeks before that year's stock market crash. Its original purpose was to provide information and opinions as to what was happening in the business world at the time. The president of McGraw-Hill Publishing, Malcolm Muir stated, "The Business Week always has a point of view, and usually a strong opinion, both of which it does not hesitate to express. And all the way through, we hope you will discover it is possible to write sanely and intelligently of business without being pompous or ponderous.". Initially, the magazine published sections that included topics such as marketing, labor, finance, and management, among others. Consequently, Businessweek pioneered the action of covering national political issues that directly impacted the business world. In 1950, the magazine published its first executive pay survey, which it still does today.



Vertical Cloud® is the worlds largest independent Cloud community portal covering the latest trends and innovations in the field of Cloud computing. The site was established in 2010 by a global alliance of professionals from the Cloud Computing industry and end-users from fortune 1000 enterprises and contains views and insight from bespoke thought leaders who are shaping the future of Cloud Computing. Vertical Cloud provides a meaningful, trustworthy and reliable platform for senior level executives in Business & Technology functions and from all major industry sectors, to procure a carefully selected digest of what's happening in and around the Cloud, relative to their industry needs and technological requirements. visit www.vertical-cloud.com for more details



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- Techrepublic
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Conference Online

Visit the conference website at www.cloudslam.org

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Conference Initiators/Organizers

- Cloudcor (<http://www.cloudcor.com>)

Conference Secretariat

For more information, please contact Susan Allen, susan.allen@cloudcor.com